

Come see the products of today and tomorrow

FältCom would like to invite friends, customers and partners to our exciting booth (555 in hall 5) – at Interlift 05 in Augsburg, 18-21 October. Mattias, Erik and Michel will display both current and future products and accessories for lift telephony. And drop by our booth to meet our new CEO Rolf Sandberg.



ECII+

In October the first units of the ECII+ will be delivered to customers. The ECII+ is the successor to the ECII and includes light emitting diode indicators, an active alarm setting and the option to connect to a hearing loop for people with impaired hearing.

New office!

Now we have finally moved into our new premises! Open modern spaces create the ideal setting for ideas and partnerships. Come visit us at Kylgränd 6A in Umeå!



Industrial design competition

FältCom's ECII+ lift phone has been included in an industrial design contest within the framework of Design Year 2005 in Sweden. The best designed industrial products from Västerbotten in the industry, consumer and services categories will be honoured. The entries will then be on display in a rolling exhibition during 2006.

FältCom welcomes Daniel!

We would like to welcome our new employee Daniel Ogenstedt. Daniel will sell MIIPS products and solutions.

Real-time information for commuters in Oslo

In the near future people using public transportation in Oslo will get real-time information about when the next bus or tram will arrive at the stop. The technique that makes this possible comes from FältCom and POLTECH.



What is POLTECH?

POLTECH Information System is a company that provides electronic information systems and signs, including both visual systems and systems with audio.

Founded in 1982, it now has fourteen employees working at its headquarters in Enköping. The company's production facility for its signs and systems is located in Finnspång.

POLTECH's is a small firm with extensive experience of information systems that enables it to provide flexible and customised solutions.

Who is your target?

Our biggest business area is information solutions for public transportation systems, in other words, traveller information for buses, commuter trains, night buses and trams. For example, POLTECH delivered SL's information system in Stockholm's metro. A second field is providing industries with person-to-person information, such as different types of instructions. A third area is the processing industry, providing processing information such as the number of defectives in production, known as production rate display. We also provide solutions that are used for marketing purposes, such as information from municipalities.

Our main market is Scandinavia, but the company has also delivered

traveller information solutions to England, Germany, Estonia and the US.

Describe your cooperative project with FältCom

Right now POLTECH and FältCom are working together on a real-time traveller system for buses and trams in Oslo. The system will provide travellers with information updated in real-time about when the next bus or tram is expected to arrive at the stop. POLTECH's signs are integrated with FältCom's communications platform MIIPS to achieve greater functionality and flexibility, as well as a good communication solution that controls the signs.

Why have you chosen to work with FältCom?

We needed a system with GPRS communication. Multicom recommended that we contact FältCom. We felt instantly secure working with the people at FältCom since they have extensive experience of GPRS-based communication solutions. We also needed help adapting the software, which FältCom was experienced with.

What can FältCom's technology bring you?

MIIPS is so powerful that it can encompass a vast number of functionalities. With MIIPS we get a much more stable solution than with other similar products.

Förnamn Efternamn
Adress
Postadress Ort

New energy at FältCom

Here is a brief interview with our new CEO Rolf Sandberg. He will help to shape tomorrow's FältCom with his valuable experience and new ideas.

What can you bring to FältCom?

After 15 years in telecommunications I have considerable experience to contribute and a large network of contacts that will be useful. In a highly competitive industry you have to learn to place the customer at the centre – and I believe this is crucial for a cutting edge company like FältCom. Far too many good firms have fallen because they believe that good technology sells itself.



How do you see FältCom's future?

My vision is that FältCom will have a much better defined corporate profile. We will remain a product company, but our products will include more service and software content than today. By working closely with our partners we have created a good picture of the needs of both today and tomorrow. Now we can take the role of a state-of-the-art partner and integrator that helps our customers to build smart services and solutions.

What will you work with initially?

We have many things in progress. We are currently working intensively firming up our future monitoring platform for lifts. We are also working on specialising and packaging our GPRS-based MIIPS II communication terminal in relation to a number of concepts and total solutions, which will allow us to increase volumes and cut costs - and our customers will benefit. Internally we are actively working on further refining our procedures and tools to achieve even greater efficiency and a higher degree of reuse of our products and by doing so we will also achieve high and even quality in what we do.

Describe yourself in three words.

Ambitious, philanthropist, unconventional

Read the complete interview with Rolf on our website: www.faltcom.se

FältCom chosen...

SEC Electronics is the latest distributor in Europe of FältCom's lift phones. SEC was looking for a new supplier with a good technical solution, extensive support and functioning service – and the choice was easy.

What is SEC and the SEC Group?

SEC Electronics, which has its headquarters in Kosana, Slovenia, provides electrical components and complete electrical solutions for lifts. The company began in 1992 and today mainly produces control panels. It has its own R&D department where it develops microprocessors and PC cards that work with all types of lifts. Production takes place in Slovenia where about 5,000 control panels are manufactured annually, and of these 92 per cent are exported to other countries. SEC buys lift phones from FältCom, which are distributed together with control panels and other lift components in the total solution offered to customers around the world.

What is your main market?

SEC Electronics is active on every continent except the Americas. Our products are sold in 36 countries through distributors or agents. Main markets are Europe and the Middle East. The biggest operation is in the Balkans with distributors Paralaxe in Serbia/Monte-Negro, SEC group in Romania and Seco doo in Croatia.

What are the markets for lift phones like in the countries where you are most active?

Slovenia, which is now an EU country, has a legal requirement that lift phones must be installed in all lifts, that will be implemented within the next 6 years. The other countries in the Balkans (Croatia, Bosnia and Serbia) are not EU members and therefore do not have similar legal requirements. These countries currently do not have lift phones in lifts, but they intend to become EU members. When that happens, a huge market will open up; Romania alone has about 40,000 lifts. Romania and Bulgaria has advanced most in the process and will probably become a member country in December 2006.

Why have you chosen to work with FältCom?

SEC chose to work with lift phones from FältCom because we encountered major technical problems with the Italian lift phones we used in the past. We had to change suppliers and the requirement was a supplier with a good technical product and good support and service. The choice was easy: lift phones from FältCom.

Product changes

FÄLT ECII+

Two-coloured LED

The green LED has been replaced with a yellow/green LED in which the colour is decided by the lift phone's warning status.

Hearing loop connection

Two additional connections were added to the lift phone's screw terminal block in order to allow the connection of a hearing loop.

FÄLT ECII GSM

Adjusted blink sequence

When the alarm goes off, the blink sequence has been changed to better indicate the lift phone's warning status.

Signal strength measurement

You can control the actual signal strength for the lift phone by SMS.

Alarm log

With an SMS you can find out at what time alarms were activated and the number of alarm attempts made from the lift.

Sound adjustment

With a trimming potentiometer you can adjust the sound in the lift car when necessary.

New accessories

FÄLT ECII+

Pictogram Driver

Makes it possible to show the ringing status with a separate pictogram in the lift panel.

Pictogram Plate

If the lift panel does not have a pictogram you can use this plate.

For more information please see: www.faltcom.se